

# 國立臺北商業大學財經學院貿易實務法律暨談判碩士學位學程課程科目表

(112 學年度入學新生適用)

Course List for Master's Program on Law and Negotiation for Global Trade, College of Business,

National Taipei University of Business

(Applicable to Students Admitted in Fall 2023)

科目類別 Category	科目名稱 Course Title	學分 數 Credit	時數 Hour	(週)授課時數 Contact Hour								備註 Remarks	
				第一學年 AY 1				第二學年 AY 2					
				上 Fall		下 Spring		上 Fall		下 Spring			
				授課 Lecture	實習 Practice	授課 Lecture	實習 Practice	授課 Lecture	實習 Practice	授課 Lecture	實習 Practice		
必修 Compulsory	國際經貿法律與政策總論 (全英語授課) International Trade Law and Policy (taught fully in English)	3	3	3									
	國際經貿談判原理 (全英語授課) Principles in International Business and Economic Negotiations (taught fully in English)	2	2			2							
	論文 Thesis	(6)	6					(3)		(3)			
	必修合計 Subtotal of compulsory	5	5	3	0	2	0	0	0	0	0	0	不含論文學分 Not including credits of degree essay
專業選修 Professional elective	英文商務文件寫作 Writing Business Documents in English	2	2	2									
	衝突管理專題(全英語授課) Selected Topics in Conflicts Management (taught fully in English)	2	2	2									
	貿易實務與談判專題研討(一)(全英語授課) Discussions in Practical Trade and Negotiation Issues (I) (taught fully in English)	2	2	2									
	國際商務環境(英語授課) Global Business Environment (taught in English)	3	3	3									

本課程科目表經 112 年 04 月 11 日教務會議審議通過，適用一一二學年度入學新生。

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				第一學年 AY 1				第二學年 AY 2					
				上 Fall		下 Spring		上 Fall		下 Spring			
				授課 Lecture	實習 Practice	授課 Lecture	實習 Practice	授課 Lecture	實習 Practice	授課 Lecture	實習 Practice		
	跨國商務交易及其法律問題導論(全英語授課) Introduction to International Business Transactions and Legal issues (taught fully in English)	2	2	2									
	口語論證與說服：理論與實務(全英語授課) Oral Argumentation and Persuasion: theory and practice (taught fully in English)	2	2	2									
	產業貿易專題(雙語授課，英文為主)Practical Trade Issues in Selected Industries(taught in Bilingual, mainly in English)	2	2	2									
	大陸投資(英語授課) Investment of Mainland China	3	3			3							
	國際法專題(全英語授課) Selected Topics in International Law (taught in English)	2	2			2							
	貿易實務與談判專題研討(二)(全英語授課) Discussions in Practical Trade and Negotiation Issues (II) (taught fully in English)	2	2			2							
	國際商務契約撰擬與管理(全英語授課)International Business Contract Drafting and Management(taught fully in English)	3	3			3							
	貿易救濟與爭端解決案例研究(全英語授課)Trade Remedy and Dispute Settlement: Case Studies(taught fully in English)	2	2			2							

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	國際租稅與跨國購併專題 (全英語授課)International Taxation and Crossborder M&A	2	2			2						
	全球經濟與產業分析 Global Economy and Industrial Analysis	2	2			2						
	校外實習(一) Internship (I)	2	*						2			
	英文文件寫作專題 Selected Topics in Writing Documents in English	2	2					2				
	國際商務爭議管理專題(全 英語授課) International Commercial Dispute Management	2	2					2				
	國際投資法專題 Selected Topic in International Investment Law	2	2					2				
	商務談判專題 Selected Topics on Business Negotiation	3	3					3				
	進階談判與調解實務 Advanced Negotiation and Mediation Practice	2	2							2		
	國際講座 International Guest Lectures	1	1							1		
	校外實習(二) Internship (II)	4	**								4	
	專業選修合計 Subtotal of Professional elective	45	42	13	0	17	0	9	2	1	4	
基礎選修 Basic elective (中文授課)	法學概論 Introduction to Law	2	2	2								

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	基礎民商法 Basic Civil and Commercial Law	2	2			2							
	基礎選修合計 Subtotal of Basic elective	4	4	2	0	2	0	0	0	0	0		
一般選修 General elective	研究專題實習 Pratice in Selected Research Topics	1	1		1		1		1		1		
	教學專業實習 Professional Teaching Practice	1	1		1		1		1		1		
	教育專業實習 Practice of Educational Case Study	1	1		1		1		1		1		
畢業最低總學分數:31, 不含畢業論文 (傳統型或實務型) 6 學分 Minimum credits required for gradation: 31; not including 6 credits of degree essay (academic or practical type)													

112 年 02 月 22 日 111 學年度第 2 學期第 1 次貿易實務法律暨談判碩士學位學程課程委員會通過  
112 年 02 月 22 日 111 學年度第 2 學期第 1 次貿易實務法律暨談判碩士學位學程學程會議通過  
112 年 03 月 08 日 111 學年度第 2 學期第 1 次院課程委員會通過  
112 年 03 月 16 日 111 學年度第 2 學期第 1 次校課程委員會通過  
112 年 04 月 11 日 111 學年度第 2 學期第 1 次教務會議核備通過

\*修課規定：

1. 最低畢業學分數：37 學分 (含碩士論文 6 學分)。
2. 必修學分應全部修習及格。
3. 學生應具備相當於雅思寫作 6 之英文寫作能力，始得展開畢業論文撰寫程序。修習「英文商務文件寫作」(一)且成績及格者，視同達於前述認定標準。學生亦得自行參加校外檢定並申請採認。
4. 校外實習課每一學分為實習 80 小時以上，實習辦法另訂之。
5. 選修課程得視情形調整上課之學期或停開，亦得經各級課程委員會通過後增開。
6. 貿易實務與談判專題研討(一)與(二)為相互獨立之課程，無修習先後順序。
7. 依本校「國立臺北商業大學研究生學術倫理教育實施要點」須完成學術倫理教育課程 6 小時，始得申請論文學位考試。
8. 研究專題實習、教學專業實習、教育專業實習均不計入畢業最低總學分數。
9. 「法律基礎選修課程」二門，係針對入學前非於本國大學主修法律之本國籍學生(不含僑生、港澳生)進行基礎補強，列計學分但不計入畢業最低總學分數。入學前曾於本國法律科系畢業，獲有法律學位者免修。入學前曾修習本國大學以上(含學分班)法律學分合計達 10 學分且各科成績均達 80 分以上，或曾修畢本國大學法律輔系課程取得證

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明且各科平均成績(依學分數加權)達 75 分以上者，得申請減修一門。基礎選修科目未獲准免修或減修者，應全部修習通過始能畢業。

10. 學生經事先同意得修習本校各系或他校所開碩士班課程，以採計 6 學分為限。但獲事先同意修習本校財經學院各系碩士班所開設之英語授課課程者，其修習及採計學分數均以實際核准修習數為準，不受前述 6 學分上限之限制。

\*Annotation:

1. Minimum credits required for graduation: 36; including 6 credits of degree essay.
2. Students must take all compulsory courses and obtain all credits thereof.
3. Students must possess English-writing ability equivalent to IELTS 6.0 in writing before they are allowed to commence writing-up of their graduation dissertation. Those who enroll in and pass the course of "Writing Business Documents in English" will be deemed to satisfy the aforementioned criterion. Students who attend off-campus English competency assessment and satisfy the aforementioned criterion can apply for permission to write up their dissertation.
4. For each credit of the internship course, students must spend at least 80 hours in practice, subject of the Internship Regulation.
- 5.. The elective courses (including Core optional) may be rescheduled to a different semester or suspended. New elective courses may be added if approved by the Curriculum Committee.
6. The courses of "Discussions in Practical Trade and Negotiation Issues (I) to (IV) are independent from each other. No sequential order is required for students to take these courses.
7. According to NTUB's 'Regulation of Academic Ethics Education for Postgraduate Students', students must complete the 6 hours course of "Academic Ethics Education" before applying for degree essay examination.
8. Credits from the courses of "Practice in Selected Research Topics", "Professional Teaching Practice" and "Practice of Educational Case Study" are not counted towards the minimum graduation credits.
9. The two elective fundamental legal courses are prerequisite courses for local students (excluding oversea Chinese students and students from Hong Kong and Macau) who had not studied law in domestic university before they are enrolled into this Program. The purpose of such courses is to provide basic legal knowledge for the aforementioned students. The credits from these courses are not counted towards the minimum graduation credits. Students with a local undergraduate law degree are not allowed to take the two elective fundamental legal courses. Students who do not hold a law degree, but had studied law and acquired at least 10 credits and pass the courses with at least 80% mark, can apply to take one prerequisite course only. The same rule applies to students who had minored in law in local university (with certificate proving completion of study) with an average mark of at least 75%. Students who are not exempted from the elective fundamental legal courses must enroll in and pass these courses in order to be eligible for graduation.
10. Subject to preapproval by this Program, students may take postgraduate courses offered by other departments of this university, or by other universities. Up to 6 credits may be recognized. However, for students who obtain preapproval by this Program to take English-taught courses offered by other postgraduate programs in College of Business, there is no cap on credit recognition.

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